

## **ADDENDUM #2**

## May 21, 2014

Re: HACC, Central Pennsylvania's Community College

RFB14-11 Food Service at Cooper – Harrisburg Campuses

From: HACC, Central Pennsylvania's Community College

Monique Y. Baylor, Director of Procurement Services and Contracts

One HACC Drive Harrisburg, PA 17110

To: All Proposers

Harrisburg Area Community College (HACC) is sending this addendum #2 to answer questions received, to better clarify the specific requirements of the Food Service at Cooper for the Request for Bid.

1 - Will the Pre-Bid On-Site Conference and Visitation be rescheduled?

No.

2 – Would we be able to set something since we were unable to make the On-Site Conference?

Please email the address below to determine if an on-site visit can be arranged.

3 - Will the staff need to have Servsafe?

Yes.

- 4 Reviewed the addendum and I am requesting further clarification on the revenue figures that were provided? For the record, I am inquiring on behalf of the Harrisburg Hotel Corp and Greenwood Hospitality.
- 5 Does this figure combine OMNI (or the previous contractor) as well as SUBWAY? Or is this figure what OMNI recorded alone?

The figures provided were for the food services in Cooper and catering for the previous contractor only, it does not include SUBWAY sales.

6 – If it is combined would it be possible to separate those figures?

The amount reported of \$364K is not combined with SUBWAY so that question is not relevant.

7 – Does the FY sales of \$364,489 include "office/function catering" or simply what was served to the campus population within the Cooper Operation?

It does include the food service in Cooper and catering on campus. During the most recent year, which only consists of 8 months, catering made up approximately 5% of sales.

8 – Does this figure include Safety Center cafeteria sales? If so, could that be separated? If not, is that something you could share?

It does not and I do not have sales figures for that facility.

9 - What was the start date of SUBWAY or at least the month they went fully operational?

Start date of the contract was July, 2011 and they began operations in the Fall of 2011.

10 - I believe the attendees at the pre-bid conference were asking if the commission percentage from the SUBWAY contract be shared or made public? Example, HACC receives 3.5% of sales from SUBWAY?

SUBWAY pays 8% of sales.

Additional questions of clarification may be directed to:
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717-736-4120
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**END OF ADDENDUM**