

**HACC, CENTRAL PENNSYLVANIA'S COMMUNITY COLLEGE
PROPOSAL RESULTS FOR RFP12-08
CISCO VOIP EQUIPMENT**

**CONTRACT FOR THE IMPLEMENTATION OF A CISCO VOICE OVER IP (VOIP)
SOLUTION AT ALL CAMPUSES**

Authorize the President and/or Vice President of Finance and College Resources to enter into a contract with Annese & Associates, Inc. for the implementation of a Cisco VoIP solution at all campuses for \$815,186.83.

<u>Vendor</u>	<u>Amount</u>
<u>Annese & Associates, Inc.</u> <u>Binghamton, NY</u>	<u>\$815,186.83</u>

BACKGROUND

In addition to advertisement, fifty-three (53) vendors were solicited. Five (5) vendors submitted a proposal, with one vendor disqualified. Annese & Associates, Inc. is the recommendation of the evaluation team based on Annese & Associates, Inc.'s high technical scores and reasonableness of cost when compared to cost proposals of the other vendors.