



# HACC

Central Pennsylvania's Community College

HACC – CENTRAL PENNSYLVANIA'S COMMUNITY COLLEGE

## Request for Proposal

**07-44 : HEALTH INSURANCE CONSULTING SERVICES**

**Acknowledgement:** Please acknowledge receipt of this RFP by completing the information requested below and faxing to 717/780-2325 upon receipt.

**Please also include this page with your response.**

Vendor Name:		Contact Name:	
Address (include city, state, zip):			
Phone:		Fax:	
Email:			

Check One:	<b>We will</b>	<input type="checkbox"/>	<b>Will Not</b>	<input type="checkbox"/>	be responding to this RFP.
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If not responding, please explain briefly:	

### **Dates:**

Date of Issue: **Wednesday – April 4, 2007**

Deadline for Questions: **Monday – April 23, 2007 – by 11:30AM**

Responses to the Questions: **Friday – April 27, 2007 – by 4:30PM**

Submit Notice of Intent to Submit Proposal Due Date: **– Thursday – May 3, 2007 – by 11:00AM**

**PROPOSAL DUE DATE: Tuesday, May 8, 2007 – by 11:30AM**

Board Meeting: **Tuesday, June 5, 2007** (Please note: Final official bid results will be released after this date. All vendors who respond to the RFP will receive an award notification letter in the mail within one week of this date.)

### **HACC Information and Proposal Delivery:**

Address: Purchasing Office/W130

One HACC Drive

Harrisburg PA 17110-2999

Contact: Garry Crider, Director of Purchasing

Phone: 717/780-1164

Fax: 717/780-2325

**Request For Proposal  
Harrisburg Area Community College  
#07-44**

**for**

**HEALTH INSURANCE CONSULTING SERVICES**

**for**

HARRISBURG AREA COMMUNITY COLLEGE  
Harrisburg, PA

DEADLINE TO SUBMIT PROPOSALS:

**Tuesday – May 8, 2007– 11:30AM**

PROPOSALS MUST BE DELIVERED TO:  
HARRISBURG AREA COMMUNITY COLLEGE  
PURCHASING AND BUSINESS SERVICES  
ONE HACC DR  
HARRISBURG, PA 17110

For information concerning the RFP process, required format and the schedule of activities,  
Please direct questions to:

Garry Crider, Director of Purchasing  
Harrisburg Area Community College  
Purchasing and Business Services  
Harrisburg PA 17110  
Telephone: 717-780-1164

## TABLE OF CONTENTS

1.	KEY DATES.....	5
2.	PROPOSAL SUBMISSION CONTENTS.....	5
3.	DEFINITIONS.....	5
I.	PROGRAM REQUIREMENTS.....	6-7
A.	PURPOSE .....	6
B.	PROPOSAL PRICING METHOD .....	6
C.	PROJECT PRICE CHANGES .....	6
D.	CONTRACT STANDARDS.....	6
E.	INVOICES AND STATEMENTS.....	6
F.	FINAL INSPECTION AND ACCEPTANCE.....	6
G.	PAYMENT.....	7
II.	REQUEST FOR PROPOSAL.....	7-8
A.	WORKSCOPE.....	7
B.	MANDATORY SITE SURVEY – (None Required).....	7
C.	RFP CLARIFICATION .....	7
D.	ADDENDA TO THE RFP .....	8
E.	EQUAL EMPLOYMENT COMPLIANCE REQUIREMENT .....	8
F.	NON-DISCRIMINATION .....	8
G.	ACCEPTANCE OF PROPOSALS .....	8
III.	GENERAL CONTRACT PROVISIONS .....	9
A.	EXAMINATION OF CONTRACT CONDITIONS.....	9
B.	INDEMNIFICATION.....	9
C.	CONTRACT MANAGER .....	9
D.	TERM OF CONTRACT AND INSTALLATION.....	9
IV.	RIGHTS AND REMEDIES.....	9-10
A.	ARBITRATION .....	9
B.	LITIGATION .....	10
C.	VENUE AND JURISDICTION .....	10
D.	RIGHT TO AUDIT.....	10
E.	FORCE MAJEURE .....	10
V.	PROPOSAL SUBMISSION .....	10-11
A.	ECONOMY OF PREPARATION.....	10
B.	INCURRED COST .....	10
C.	SIGNATORIES .....	11
D.	ALTERNATE PROPOSALS .....	11
E.	PROPOSAL DEADLINE .....	11
F.	NUMBER OF COPIES AND MAILING OF PROPOSAL .....	11
VI.	FORMAT FOR PROPOSAL .....	11-12
A.	INTRODUCTION .....	11
B.	COVER LETTER.....	11
C.	DESCRIPTION OF QUALIFICATIONS.....	12
D.	CONTRACTOR HISTORY .....	12
E.	COST PROPOSAL.....	12
VII.	EVALUATION.....	12-13
A.	PROPOSAL PROCESS .....	12

B. EVALUATION CRITERIA..... 13

VIII. AWARD ..... 13-14

IX. EXHIBITS / SPECIFICATIONS ..... 15-17

X. COST PROPOSAL SHEETS..... 18

XI. NOTIFICATION OF INTENT TO SUBMIT PROPOSAL ..... 19

XII. NOTIFICATION OF INTENT TO ATTEND MANDATORY SITE VISIT (None Required)..... 20

1. KEY DATES

Important dates including proposal deadlines are shown below. Formal addendum to this RFP will be issued to the Proposers notifying of any changes to these dates. Dates indicated are tentative and may be changed during the RFP process due to revision(s) of any part of the Request for Proposal because of questions from Proposers and/or additional information requested after the Proposal Opening.

ACTIVITY	DATE & TIME
Advertisement – Date of Issue	Wednesday – April 4, 2007
Deadline for Questions	Monday – April 23, 2007 – by 11:30AM
Responses to Questions due back to bidders	Friday – April 27, 2007 – by 4:30PM
Submit Notice of Intent To Submit Proposal Due	Thursday – May 3, 2007 – by 11:00AM
Deadline to Submit Proposals	Tuesday – May 8, 2007 – by 11:30AM
Proposal Opening	Tuesday – May 8, 2007 – by 1:45AM
Award of Contract	After Tuesday – June 5, 2007 BOT Meeting

2. PROPOSAL SUBMISSION CONTENTS

Proposals must include all information required by the following sections:  
(Reference Section VI)

- a. Cover Letter
- b. Description of Qualifications
- c. Contractor History
- d. Cost Proposal

3. DEFINITIONS

The following terminology shall be used throughout this Request for Proposal.

**campus**-Harrisburg Area Community College Campus, Harrisburg PA

**contract**-shall be used herein to refer to the purchase order(s) generated by the final award.

**Contractor** shall be used herein to refer to the Vendor receiving the final award.

**Purchaser**-Harrisburg Area Community College

**response or proposal**-as used herein shall be understood to mean the written proposal to provide services.

**RFP**-Request for Proposal

**College**-Harrisburg Area Community College, Harrisburg, PA

**Vendor, Bidder, Contractor, Proposer, Supplier**-as used herein shall be understood to mean the company, firm or corporation formally submitting a response to this RFP.

I. PROGRAM REQUIREMENTS

A. PURPOSE

Harrisburg Area Community College formally invites responses to provide information to be used in the decision to provide HEALTH INSURANCE CONSULTING SERVICES as further described herein. The College reserves the right to accept or reject any and all proposals, to waive any irregularities or informalities in any proposal(s) and to award the contract in the best interests of the College.

B. PROPOSAL PRICING METHOD

The award will be to the lowest responsible bidder for everything in the RFP. If you cannot provide everything outlined in the RFP, describe in detail the reason(s) those items that you cannot be proposed. And propose on those goods or services that you can propose on.

C. PROJECT PRICE CHANGES

Any changes in project work scope that alters costs must have prior approval from the Vice President for Finance and College Resources.

Harrisburg Area Community College Director of Purchasing shall be the authorized representative of the College for purposes of interpretation of contract requirements.

D. CONTRACT STANDARDS

After the Contract(s) are awarded (see award of Contract below) it will be the Contractor representative's responsibility to confirm with the College's authorized representatives, whether or not there is correct and sufficient funds available for the project through the issuance of a Purchase Order.

E. INVOICES AND STATEMENTS

Invoices must be descriptively itemized and must clearly indicate the applicable College Purchase Order number, including the Project Name and Location as well as the HACC account number, and must be submitted in duplicate at time of project completion before payment can be authorized.

A copy of the invoice statement is to be submitted to the "Bill to. . ." location identified per the Purchase Order.

Any invoices submitted without an approved college Purchase Order referenced is subject to being classified as a gift to the College.

F. FINAL INSPECTION AND PROJECT ACCEPTANCE

Determination of adequacy of performance project completion shall be the responsibility of the Project Manager. Neither the College nor the Project Manager nor any agent thereof on behalf of the College will supervise or be responsible for the actions of the Contractor's employees, subcontractors, or subcontractor's employees.

The Project Manager for this project shall be **Bill Holloway, Assistant Director of Human Resources at 717-780-2663.**

G. PAYMENT

The College will make payment to the contractor from the approved invoice. Payment will be accomplished within thirty (30) days of project acceptance or invoicing, whichever is later, if the project is as specified and statements are in proper form.

Proposers may include in their response their ability to accept credit card payments and any additional costs related to providing this capability.

II REQUEST FOR PROPOSAL

Harrisburg Area Community College formally invites responses to this Request for Proposal to provide HEALTH INSURANCE CONSULTING SERVICES as further described herein.

Interested parties are invited to submit proposals to Harrisburg Area Community College, Purchasing and Business Services, One HACC Drive, Harrisburg PA 17110. Proposals will be accepted until **Tuesday, May 8, 2007, by 11:30AM.**

This Request for Proposal contains the instructions governing the proposals to be submitted the materials to be included therein, requirements that must be met to be eligible for consideration, and general guidelines for submission of proposals.

A. WORKSCOPE

Overall contract for HEALTH INSURANCE CONSULTING SERVICES (see Section IX: Exhibits / Specifications).

B. MANDATORY SITE VISIT

**NONE REQUIRED.**

C. RFP CLARIFICATION

Proposers may request an explanation of the intent or content of this RFP and clarification of procedures used for this procurement. No interpretation made to any Proposer as to the meaning of the RFP shall be binding on the College unless repeated in writing and distributed as an addendum by College Purchasing and Business Services Office. Official written responses to all relevant written questions will be mailed or faxed by Harrisburg Area Community College Purchasing and Business Services Office.

Requests for written explanation or clarification shall be made in writing and submitted in an envelope marked "Questions Related to RFP #07-44" to Harrisburg Area Community College, Purchasing and Business Services Office, ATTN: Garry Crider, Director of Purchasing, One HACC Drive, Harrisburg PA 17110, or by Fax 717-780-1164. Email Questions are acceptable [cgrider@hacc.edu](mailto:cgrider@hacc.edu). Such requests must be received no later than **Monday, April 23, 2007, by 11:30AM.**

Failure of the Proposer to make appropriate inquires, evaluate any special conditions, or to verify requirements of this RFP shall not relieve the Contractor of the responsibility of fulfilling the contract in accordance with the terms of this RFP.

Communication concerning the Request for Proposal can only be with Garry Crider, Director of Purchasing (717-780-1164 or [cgrider@hacc.edu](mailto:cgrider@hacc.edu)). Oral communication with any other College

employee, unit, department, or organization concerning their RFP is not binding on the College and shall in no way modify the RFP, or the obligation of the College or the Vendor, and may deem the Proposer's proposal void.

The college will evaluate a Proposer's "confidence in its own ability to perform" based on a given Proposer's willingness to provide the College with meaningful contractual assurances and remedies.

In summation of the College's general objectives regarding this Request for Proposal, the College has a sincere desire to award the transaction based on reliable information. In other words, Proposers to this RFP will have demonstrated their agreement that whether verbal or written, the company can perform to the requirements of this Proposal.

D. ADDENDA TO THE RFP

In the event that it becomes necessary to revise any part of this RFP, Harrisburg Area Community College Purchasing and Business Services Office will provide addenda in writing to the Proposers. No oral statements, explanations, or commitments by whomsoever made shall be of any effect except as the same are confirmed in writing by the College Purchasing and Business Services Office.

E. EQUAL EMPLOYMENT COMPLIANCE REQUIREMENT

Harrisburg Area Community College is committed to affirmative action in accordance with state and federal laws and regulations providing for equal employment opportunity. Harrisburg Area Community College will not contract with any firm that is not an equal opportunity employer.

In accordance with federal and state laws, the contractor agrees not to discriminate against any client, employee or applicant for employment or for services, because of race, color, national origin, sex, age, marital status, religion, creed, political belief, mental or physical disability, or status as Vietnam era or disabled veteran. The contractor will comply with the Americans with Disabilities Act of 1990.

F. NON DISCRIMINATION

Harrisburg Area Community College is committed to non discrimination and equal employment opportunity. Harrisburg Area Community College will not contract with any firm that is not an equal opportunity employer.

G. ACCEPTANCE OF PROPOSALS

The College reserves the right in awarding the contract to consider the competency, responsibility, and suitability of the Proposer, as well as the services provided. The College further reserves the right to accept or reject any or all proposals, to waive any irregularities or informalities, and to award the contract in the best interest of the College. Neither the College nor any agent thereof on behalf of the College will be obligated in any way by any Proposer's response to this RFP.

### III GENERAL CONTRACTUAL REQUIREMENTS

#### A. EXAMINATION OF CONTRACT CONDITIONS

It is the intent of Harrisburg Area Community College through this Request For Proposal and contract conditions contained herein, to establish to the greatest possible extent, complete clarity regarding the requirements of both parties to the contract resulting from the Request For Proposal.

Before submitting a proposal, the Contractor shall be thoroughly familiar with all contract conditions referred to in this document, and any addenda issued before the proposal submission date. Such addenda shall form a part of the RFP and shall be made a part of the contract. It shall be the Contractor's responsibility to ascertain that the proposal includes all addenda issued prior to the proposal submission date.

By submitting a response to this RFP contractor represents that:

- 1) The contractor has read and understands the Contract specifications and conditions.
- 2) The contractor will perform the work in compliance with Commonwealth of Pennsylvania, Federal and Local Laws, Regulations, Standards, Ordinances and Codes.

#### B. INDEMNIFICATION

The Contractor shall hold Harrisburg Area Community College harmless from any liability, costs, or penalties in any way resulting from the performance of the services related to this contract or from the conduct or actions of any persons provided by the Contractor for performance of this agreement and will indemnify the College for any costs of defense paid because of actions of the Contractor or its employees in the performance of this agreement.

#### C. CONTRACT MANAGER

Harrisburg Area Community College Purchasing and Business Services shall be the authorized representative of the College for purposes of interpretation of contract requirements. Determination of adequacy of performance shall be the responsibility of the Project Manager. Neither the College nor the Project Manager nor any agent thereof on behalf of the College will supervise or be responsible for the actions of the Contractor's employees, subcontractors, or subcontractor's employees.

#### D. TERM OF CONTRACT AND INSTALLATION

The Contractor and Harrisburg Area Community College agree that an agreement resulting from this RFP shall be for a period from the date of award through project completion and acceptance by the College.

### IV RIGHTS AND REMEDIES

#### A. ARBITRATION

All disputes between the parties to this agreement arising out of or in connection with the contract documents shall be submitted for arbitration. If arbitration is selected by the College, the College shall also select the number of arbitrators and the manner of arbitration, which shall be either: (1) arbitration according to the rules of the American Arbitration Association; or (2) referral to one of more arbitrators mutually agreed upon by the parties.

When a written decision of the College states that (1) the decision is final but subject to arbitration and (2) a demand for arbitration of a claim covered by such decision must be made within thirty (30) days after the date on which the party making the demand received the final written decision, then failure to demand arbitration within said thirty (30) days' period shall result in the College's decision becoming final and binding upon the College and Contractor.

In responding to a claim brought by a Contractor, the College shall have a minimum of forty-five (45) days in which to respond to a revised claim prior to the arbitration hearing.

B. LITIGATION

In the event that any term of this contract is the subject of litigation, it is hereby agreed that the parties in that litigation shall pay their own attorney's fees and court costs incurred including court costs and attorney's fees incurred in appellate proceedings.

C. VENUE AND JURISDICTION

The terms and conditions herein constitute the sole and entire agreement among parties and the laws of the State of Pennsylvania shall govern any disputes. The Dauphin County Court of Common Pleas shall have exclusive jurisdiction over any and all litigation arising from the terms of this agreement.

D. RIGHT TO AUDIT

The College and appropriate designated representatives reserve the right to audit the College account records and other financial records of the Contractor, as they pertain to the College. Such audits, shall be performed by auditors selected by the College only if deemed necessary by the College.

E. FORCE MAJEURE

Neither party to this Agreement will be liable to the other for any failure or delay in performance under this Agreement due circumstances beyond its reasonable control including, without limitation, Acts of God, accident, labor disruption, acts, omissions and defaults of third parties, and official governmental and judicial action not the fault of the party failing or delaying in performance.

V PROPOSAL SUBMISSION

To receive consideration, proposals shall be made in agreement with the instructions as stated in this RFP, and such proposals and awards made therein shall be subject to all of the terms and conditions hereof:

A. ECONOMY OF PREPARATION

Proposals should be prepared simply and economically, providing a straightforward, concise description of the Proposer's capabilities to satisfy the requirements of the RFP. Special bindings, colored displays, promotional materials, etc., are not desired. Emphasis should be on completeness and clarity of content.

B. INCURRED COST

The College is not liable for any costs incurred by the Proposer in the preparation and presentation of their proposals.

C. SIGNATORIES

The proposal shall include information as requested throughout the RFP. The signature of all persons authenticating the proposal shall be printed and written in longhand in the designated area on page one (1) of the RFP. The proposal shall be signed with ink or indelible pencil.

D. ALTERNATE PROPOSALS

A Contractor may submit an Alternate Proposal(s). The Alternate Proposal(s) may be submitted, showing in detail, where the Alternate Proposal differs from the requested specifications.

E. PROPOSAL DEADLINE

To be considered for selection, proposals shall arrive at Harrisburg Area Community College Purchasing and Business Services Office, One HACC Drive, Harrisburg, PA, 17110, by **11:30AM** on or before **Tuesday, May 8, 2007**. Proposals must be in a sealed container, clearly marked "**Proposal RFP #07-44 – HEALTH INSURANCE CONSULTING SERVICES**".

The mailing of proposals shall allow for normal mail delivery time to ensure timely receipt of their proposals by Harrisburg Area Community College Purchasing and Business Services Office. Proposals arriving after the deadline will not be considered. All proposals become the property of the College.

F. NUMBER OF COPIES AND MAILING OF PROPOSAL

Four (4) copies of the General Proposal will be submitted in a sealed container clearly marked with the name of the Proposer and labeled "GENERAL PROPOSAL - **RFP #07-44**". One (1) of the copies shall be marked "Master Copy" and will contain original signatures in all locations requiring a Contractor signature. The remaining copies do not require original signatures.

The proposals must be addressed as follows:

Proposal **RFP # 07-44**  
Harrisburg Area Community College  
Purchasing and Business Services  
ATTN: Garry Crider, Director of Purchasing  
One HACC Drive  
Harrisburg PA 17110

VI FORMAT FOR PROPOSAL

A. INTRODUCTION

Any term or condition stated in this RFP document shall be considered accepted by the Contractor unless specifically objected to by the Contractor. The College may accept or reject Vendor's alternative proposals to the terms of this RFP. A proposal may be rejected if it is incomplete or conditional.

B. COVER LETTER

Each proposal will have a Cover Letter on the letterhead of the company or organization submitting the proposal. The Cover Letter must include the following information:

1. Briefly summarize the Contractor's ability to provide the services specified in the RFP.

2. A Statement that the Contractor is willing to perform the work described in the RFP and to enter into a contract with Harrisburg Area Community College to perform the work. The Cover Letter must be signed by a person having the authority to commit the Contractor to a contract.
3. Information should include: the company name, federal Taxpayer Identification Number, address, telephone number, FAX number, name, and title of the person to contact, name(s) of principal(s) assigned to negotiate for Contractor (if any), and the name of the individual or company who will manage the project.
4. Certification as to correctness of the proposal and the authority of person signing to bind Contractor.
5. Acknowledgment and/or exceptions taken to the proposed terms and conditions.

C. DESCRIPTION OF QUALIFICATIONS

Each proposal must contain a description of the Contractor's qualifications to perform the services specified in this RFP.

D. CONTRACTOR HISTORY

Contractor shall provide a narrative demonstrating an established, successful track record of past performance in providing goods and services closely related to the requirements specified in this RFP. The narrative shall include three (3) reference accounts showing experience in receiving contracts for the delivery of services similar to the one proposed. References must include the following:

1. Name of the firm or corporation.
2. The dates of each contract or agreement under which the Contractor provided such services.
3. The names, address, and telephone number of a contract person for each contract.
4. A brief description of the related projects.

E. COST PROPOSAL

See Section X: Cost Proposal Sheet

VII EVALUATION

A. PROPOSAL PROCESS

1. After the date established for receipt of proposals, a register of proposals shall be prepared which shall include the name of each Proposer. The register of proposals shall be open to public inspection only after award of the contract. No additional proposals will be accepted after the opening date.
2. The evaluation shall be based on the evaluation factors set forth in this request for proposal. Factors not specified in the request for proposal shall not be considered.
3. For the purpose of conducting discussions, proposals shall be initially classified as:
  - (a) responsive; or
  - (b) non-responsive.

4. Discussions may be held with one or more Proposers to:
  - (a) promote understanding of the College's requirements and the Proposers' proposals; and
  - (b) facilitate arriving at a contract that will be most advantageous to the College taking into consideration all factors set forth in the request for proposals.
  - (c) Discussions may include oral presentations, interviews, demonstrations, responses to specific questions, modifications, and negotiations. Proposers shall not be informed of their rank at the time of discussions. The College reserves the right to visit and inspect other sites of the potential Contractor.
  - (d) Proposers must be prepared to send qualified personnel to discuss technical and contractual aspects of the proposal.
  - (e) One or more Proposers may be provided an opportunity to submit a "best and final" offer.
5. References and the credit and financial responsibility of the Proposers may be verified as appropriate.

#### B. EVALUATION CRITERIA

Proposals will be evaluated on the following criteria listed in order of their relative priority with most important listed first:

- 1) Proven capability and capacity to perform requested services in a highly professional and timely manner, including financial strength and stability.
- 2) Total direct and indirect costs to HACC of required services as outlined in this Request for Proposal.
- 3) Level of satisfaction of present and former customers with accounts of similar size and complexity.\*
- 4) General quality, completeness, accuracy, clarity, and adequacy of proposal.
- 5) Availability of new/innovative and optional services.

\*Only the highest rated proposals will be evaluated on this item.

#### VIII. AWARD

The College will review all proposals. The College reserves the right to cancel the selection process or the negotiations when a selection is made, or at anytime prior to entering into a formal written agreement with the Contractor.

The College intends to execute a contract with the Contractor(s) submitting the proposal which the College determines to best meet the College's requirements. The College will be the sole judge of the acceptance of any and all proposals.

In awarding the contract, the College may take into consideration: the references, experience, responsibility, reputation, financial standing of the respondent, and the ability of the Contractor to provide an advantageous time schedule for providing service. The inability of any respondent to meet the requirements may be cause for rejection of his/her proposal.

Proposers who suggest changes to mandatory terms and conditions are likely to be deemed nonresponsive. Proposers may suggest alternatives to optional terms and conditions, but should note that these changes

may place their proposal at a competitive disadvantage to proposals that do not suggest alternatives to these optional terms and conditions.

After selection approval by the colleges Board of Trustees, Harrisburg Area Community College Purchasing and Business Services office will cause a contract/purchase order to be prepared for signatures by both parties. A contract(s) will be issued to the responsible Contractor(s) whose proposal is the most advantageous to the College, taking into consideration all evaluation factors. No other evaluation criteria, other than that outlined in this proposal, will be used.



# HACC

Central Pennsylvania's Community College

## IX. EXHIBITS / SPECIFICATIONS

For 07-44

### HEALTH INSURANCE CONSULTING SERVICES

#### REQUEST FOR PROPOSAL: HEALTH INSURANCE CONSULTING SERVICES

The college wishes to engage an external vendor to assist in the review, analysis, recommendation and negotiation processes regarding the acquisition of group health insurance benefits. Specific deliverables to include the following:

- Review and analysis of current health insurance plan designs to become familiar with what the college has offered historically.
- Design, conduct and analyze an employee survey regarding benefits options, plan design features and other topics that would provide guidance to the decision-making process.
- Attend periodic meetings (based on need) of the college's Budget Advisory Committee (BAC) to present information and recommendations to the committee.
  - Meetings are held at the Harrisburg campus on a monthly basis; more frequently as needed.
- Provide Human Resources staff with information regarding current and anticipated trends in health plan design and costs.
  - Include information regarding specific health insurance trends in the central Pennsylvania region.
- Conduct analysis of historic utilization statistics and costs to develop a written recommendation regarding whether the college should continue under a fully insured arrangement or migrate to self-funding.
- A written report providing recommendations regarding plan design addressing the following issues:
  - Continued offering of the traditional and point of service (POS) plans.
  - Adoption of a two-tiered PPO plan structure.

- Adoption of a high deductible plan with or without an accompanying HRA/HSA arrangement.
- Deductible strategies
  - Implementation of in-network deductible.
  - Increase in the amount of current deductible.
- Co-pay strategies
  - Increase the amount of current co-pays.
  - Implement differential co-pays based on general practitioner versus specialist.
  - Increase amount of emergency room co-pay.
- Prescription drug plan strategies
  - Use of closed formulary.
  - Deductible and co-pay levels.
  - Implementation of fourth tier for designer/lifestyle drugs.
- Review, analysis and recommendation regarding current offering to retirees (in light of Medicare Part D considerations).
- Cost projections regarding recommended changes.
- Other issues not noted above that the vendor identifies for review and discussion.
- A written report providing recommendations regarding insurance carriers addressing the following issues:
  - Carrier identification and qualification.
  - Representation of the college in connection with carrier negotiations.
  - Review and analysis of carrier proposals including budget and fiscal impact analyses.
  - Hospital and physician network coverage within the college's service area.
  - Contract reviews.

### **Proposal Evaluation**

Your proposal will be evaluated based on the following criteria:

- Demonstrated expertise in the area of benefits plan design and costing.
- Provision of references from area clients.
- Thoroughness and clarity of proposal.
- Cost effectiveness of proposal.

**X. COST PROPOSAL SHEET**  
**For**  
**07-44: HEALTH INSURANCE CONSULTING SERVICES**

Your proposal should include the following information in the order specified. If the proposer fails to provide any of the following information, the College may, at its sole option, ask the proposer to provide the missing information or evaluate the proposal without the missing information.

1. Specific indication that the bidder meets the qualifications specified in Section IX.
2. Management summary consisting of at least an organization staffing chart of those employees to be utilized in their performing of this contract. Specifically address whether there will be “one” single point of contact or multiple points of contact and the location of HACC’s contacts.
3. Firm’s capability and capacity in providing HEALTH INSURANCE CONSULTING SERVICES to organizations of comparable size and complexity to HACC. Respond to Exhibits / Specifications of work as described in Section IX of the RFP.
4. Provide your firm’s audited financial statements for the most recent two years and your most recent quarterly report. If your firm is not a publicly held firm and you desire to keep the audited financial statements confidential, include in a sealed envelope and mark CONFIDENTIAL. If one or more of the following rating firms rate your organization, e.g., Moody’s and S & P, indicate your long and short-term ratings.
5. Provide milestones and cost associated to each milestone, with a not to exceed cost to complete the job.

Company Name: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

Name (Printed): \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

**XI. Notification of Intent to Submit Proposal**

**NOTIFICATION OF INTENT TO SUBMIT PROPOSAL**

Please refer to the Request for Proposal Package covering the acquisition to provide HEALTH INSURANCE CONSULTING SERVICES for Proposal Number **07-44: HEALTH INSURANCE CONSULTING SERVICES** for Harrisburg Area Community College.

If you are interested in submitting a Proposal, please fill out the information requested below and return this form to Garry Crider, Director of Purchasing, Harrisburg Area Community College, One HACC Drive, Harrisburg, PA 17110 no later than **Thursday, May 3, 2007, by 11:00AM**. Or fax this document to 717-780-2325 or e-mail this document to [cgcrider@hacc.edu](mailto:cgcrider@hacc.edu).

Name of Organization \_\_\_\_\_

Mailing Address \_\_\_\_\_

\_\_\_\_\_

Representative's Name \_\_\_\_\_

Representative's Title \_\_\_\_\_

Phone Number \_\_\_\_\_

FAX Number \_\_\_\_\_

We intend on doing the following: (check one)

- 1. ( ) We will submit a Proposal
- 2. ( ) We will NOT submit a Proposal

If number 2 is checked, please give a brief explanation in the spaces provided.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Signed: \_\_\_\_\_ Date: \_\_\_\_\_

**XII. Notification of Intent to Attend the Mandatory Site Visit**

**Notice of Intent to Attend the Mandatory Site Visit**

**NONE REQUIRED**

**Harrisburg Area Community College**  
**Request for Proposal**  
**07-44 – HEALTH INSURANCE CONSULTING SERVICES**

Harrisburg Area Community College is requesting quotes to provide HEALTH INSURANCE CONSULTING SERVICES. A copy of RFP # 07-44 may be obtained at: [www.hacc.edu/rfp](http://www.hacc.edu/rfp) beginning **Wednesday, April 4, 2007**. Responses due by **11:30AM on Tuesday, May 8, 2007** in Whitaker Hall room 130. Harrisburg Area Community College reserves the right to accept or reject any or all Proposals. HACC is committed to providing opportunities for Minority Business Enterprises (MBE), and Woman Business Enterprises (WBE). HACC encourages MBE and WBE firms to submit a Proposal for the Work and all bidders to proactively solicit MBE and WBE firms in the bidding and subcontracting process.