

**HACC, CENTRAL PENNSYLVANIA'S COMMUNITY COLLEGE  
PROPOSAL RESULTS FOR RFP11-03  
PROFESSIONAL COMMERCIAL REAL ESTATE BUYER'S AGENT SERVICES**

**CONTRACT FOR BUYER'S AGENT REAL ESTATE SERVICES FOR CENTRAL  
ADMINISTRATION FACILITY**

**BE IT RESOLVED THAT THE BOARD OF TRUSTEES**

Approves the President and/or Vice President to negotiate a contract for buyer's agent real estate services for Central Administration facility with Campbell Commercial Realty.

**Vendor**

**Campbell Commercial Realty  
Lemoyne, PA**

**BACKGROUND**

HACC intends to either build or purchase suitable facilities to bring all Central Administrative functions to one location. To that end, a request for proposal (RFP) was advertised for the purpose of selecting a real estate professional that focuses on buyer's needs who will actively pursue and bring to the College's attention and recommend existing properties in the greater Harrisburg area which would be suitable for construction and/or purchase and occupancy by January 1, 2014. Nine (9) vendors submitted proposals. As a result of proposal reviews, interviews, reference checks, and other input, the evaluation committee selected Campbell Commercial Realty based on demonstrated knowledge of the Harrisburg markets, reputation as buyer's agent, and satisfaction with current relationship.