

**HACC, CENTRAL PENNSYLVANIA'S COMMUNITY COLLEGE
Proposal Results RFP16-01**

TITLE: CONTRACT FOR COMMUNITY DEVELOPMENT CONSULTANT

BE IT RESOLVED THAT THE BOARD OF TRUSTEES

Authorize the President and Vice President of Finance to enter into a contract with Dunleavy & Associates for a period of one (1) year to provide fundraising consulting services to the College for the low bid of \$75,600.00.

<u>Vendor</u>	<u>Rank</u>
<u>Dunleavy & Associates</u> <u>Blue Bell, PA</u>	<u>240.66</u>
Graham-Pelton Pittsburgh, PA	235.00
Schultz & Williams Philadelphia, PA	220.33
Key Elements Philadelphia, PA	177.66

BACKGROUND

An RFP for fundraising consulting services was advertised on e-marketplace, HACC website, PennBid and via email. Nine (9) vendors submitted a proposal. After vendors were evaluated and scored on qualifications, technical and functional approach, the four vendors with the highest scores were invited to provide an on-site presentation. Dunleavy & Associates had the highest ranking score. Their services will be used to assist the Office of College Advancement with projects in support of the College's comprehensive fundraising campaign. The budgeted amount is \$90,000.00.