

**HACC, CENTRAL PENNSYLVANIA'S COMMUNITY COLLEGE  
BID RESULTS FOR RFP 09-33  
PROFESSIONAL COMMERCIAL REAL ESTATE LISTING SERVICES  
FOR OFFICE SUBLEASING AT PENN CENTER**

**TITLE:            CONTRACT FOR PROFESSIONAL COMMERCIAL REAL ESTATE LISTING SERVICES FOR OFFICE SUBLEASING AT PENN CENTER**

**BE IT RESOLVED THAT THE BOARD OF TRUSTEES**

Approves the contract for professional commercial real estate listing services for office subleasing at Penn Center with Campbell Commercial Realty for the sole produced and cooperating broker rates of 6% and 7% respectively of gross rentals for the first year and 5% and 6% respectively thereafter.

**Vendor**

**Campbell Commercial Realty  
Camp Hill, PA**

**BACKGROUND**

In addition to advertisement, twenty-one (21) vendors were solicited. Four (4) vendors submitted proposals that were ranked using a scoring matrix. It was decided that all four realtors, Campbell Commercial Realty, Coldwell Banker Commercial Bennett Williams, Landmark Commercial Realty, Inc. and RSR Realtors, would be interviewed. As a result of the interviews, the evaluation committee selected Campbell Commercial Realty based on demonstrated knowledge of the Harrisburg markets and methodical approach to subleasing the space at Penn Center.