

**HACC, CENTRAL PENNSYLVANIA'S COMMUNITY COLLEGE
BID RESULTS FOR RFP 09-11
BANKING SERVICES**

TITLE: CONTRACT FOR BANKING SERVICES FOR ALL CAMPUSES

BE IT RESOLVED THAT THE BOARD OF TRUSTEES

Approve the contract for banking services for all campuses to Fulton Bank.

Vendor

Fulton Bank
East Petersburg, PA

BACKGROUND

In addition to advertisement, proposals were solicited from eighteen (18) banking institutions. Eight (8) banks submitted a proposal. The proposal of the eight (8) vendors were reviewed and scored based on qualifications and experience; collateral; banking services; online transaction and balance reporting; control; conversion; new services and ideas; branches with 5 miles of each campus; and proposed fees and compensation. The five banks with the highest scores were invited to make presentations to the banking services evaluation team. Afterwards, two finalists were selected for a final presentation and interview.